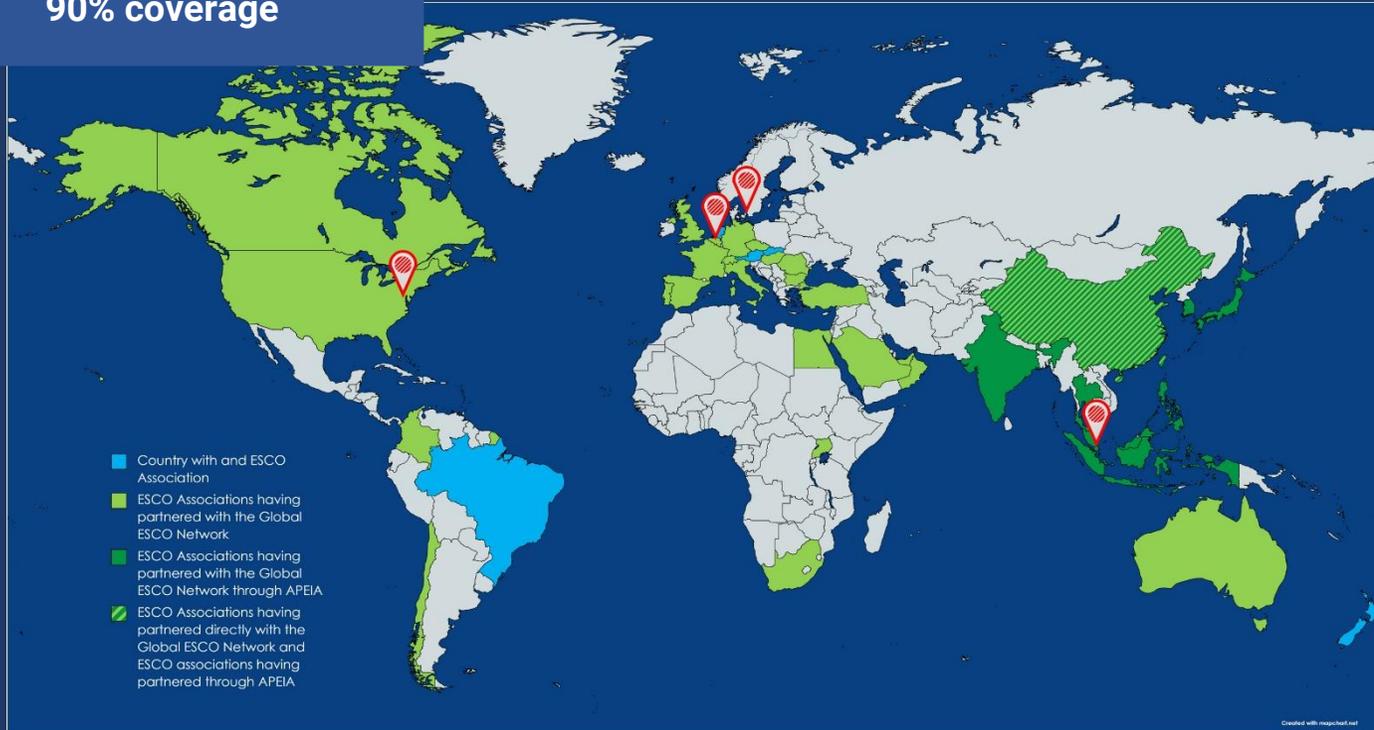


Risk mitigation instruments:  
Experience with guarantees and insurance  
for energy efficiency

5 March 2026

# The Global ESCO Network

- Established in 2020
- 35 Partners
- 90% coverage



For more information:  
[www.globalesconetwork.unepccc.org](http://www.globalesconetwork.unepccc.org)

**WEBINAR**

GLOBAL ESCO NETWORK WEBINAR STATISTICS

21	29	3924
No. of Webinars	No. of Sessions	No. of Registrations

**Publication Database**

Welcome to the Global ESCO Network Library, which endeavours to serve as a home to the small, but growing stock of authoritative literature on Energy Service Companies.

The material is organized under 10 categories, which are listed alphabetically:

1. Accounting
2. Business Models, Contracts & Project Development
3. Certification & Quality Assurance
4. Investment, Finance & Risk Management
5. Market Overview including Case studies
6. Measurement & Verification
7. Policies & legal and regulatory frameworks
8. Procurement
9. Super ESCOs
10. Technologies

**Newsletter - Issue # 2**

In the present edition of our newsletter, you will find information about the development of the ESCO market worldwide. From information from specific countries to training events and news from most regional activities, I am sure you will enjoy reading this new edition.

**Regulatory Barriers for Energy Service Companies**  
 2019 Edition  
 Perspectives Based on Feedback from National ESCO Associations  
 2023

**Incorporating Energy Service Companies in Nationally Determined Contributions**  
 The potential of ESCOs for meeting the climate goals in the Paris Agreement  
 UNEP Perspectives series  
 2020

- The Global ESCO Network promotes best practice on promoting the involvement of ESCOs in accelerating the energy efficiency agenda
- We build our advice and promotion on extracting market intelligence from our network of associations, and using our Advisory Committee for authoritative guidance on how to activate ESCOs in order to optimize energy efficiency investment



## Today's speakers on Risk Mitigation Instruments for Energy efficiency:

- **Cornelia Schenk** has worked on renewable energy and energy efficiency technologies, policies and financing for 15 years, and currently leads the work on energy efficiency transmission grid financing within the OECD's CEFIM Programme. Prior to joining the OECD, she lead major work the IEA's Energy Efficiency for Emerging Economies Programme.
- **Sanjay Dube** has over 30 years of experience working on clean energy and climate change-related programs supported by international agencies like USAID, ADB, World Bank, UNIDO, UNEP, UNDP, GIZ, and DFID. He is currently the CEO of the International Institute for Energy Conservation (IIEC), which is particularly relevant for today's webinar.
- **And Daniel Magallón** is - and has been since 2007 - the Managing Director of BASE Foundation in Basel, Switzerland, which is a non-profit organisation and UNEP Collaborating Centre. He has extensive and global hands-on experience providing market-based solutions and service-oriented business models that mobilise private capital. BASE has emerged as a global pioneer in Energy Savings Insurance, Efficiency-as-a-Service (EaaS), and financial risk-mitigation instruments for sustainable buildings.

Thank you!

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