IMO Net-Zero Framework Mandate to Markets

Joe Bettles Climate Policy & Analysis Manage



Our vision is to sustainably decarbonize the maritime industry by 2050

Our mission is to be an independent and significant driver of a sustainable maritime decarbonization

Our approach to decarbonization

Not-for-profit

Money earned by or donated to the Center is used entirely to finance Center work,

Independent

We are un-biased, solution agnostic and have no vested interest in any technology. We work collaboratively and bring together key players across the value chain.

Science-based

We commit to climate science and use a data driven approach to explore viable decarbonization pathways.



The year 2025 marks a pivotal moment in maritime decarbonization, shifting focus from ambition to implementation

Pre-2025 2025 Post-2025



Setting the Ambition

- Companies set ambitious targets for decarbonization
- The orderbook saw a shift towards dual-fuel vessels
- Experimentation by front runners with customer support and the promise of regulation



Building a Regulatory Framework

- The IMO agrees upon a Net Zero Framework of incentives
- In the EU, the ETS is in its second year, and FuelEU Maritime takes effect, creating a market for sustainable fuel
- Rising interest in industrial policy for clean energy



Implementation

For policymakers:

- Robust NZF guidelines
- National and regional support for onshore infrastructure

For industry:

- Shipping to develop long-term compliance strategies
- Experimentation with advanced technologies

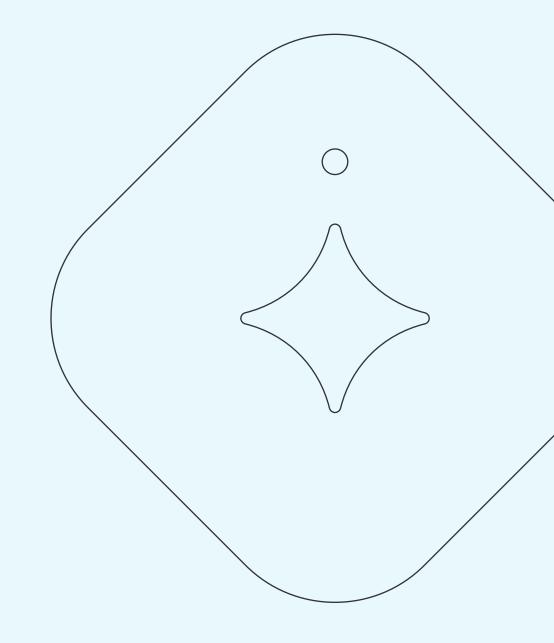






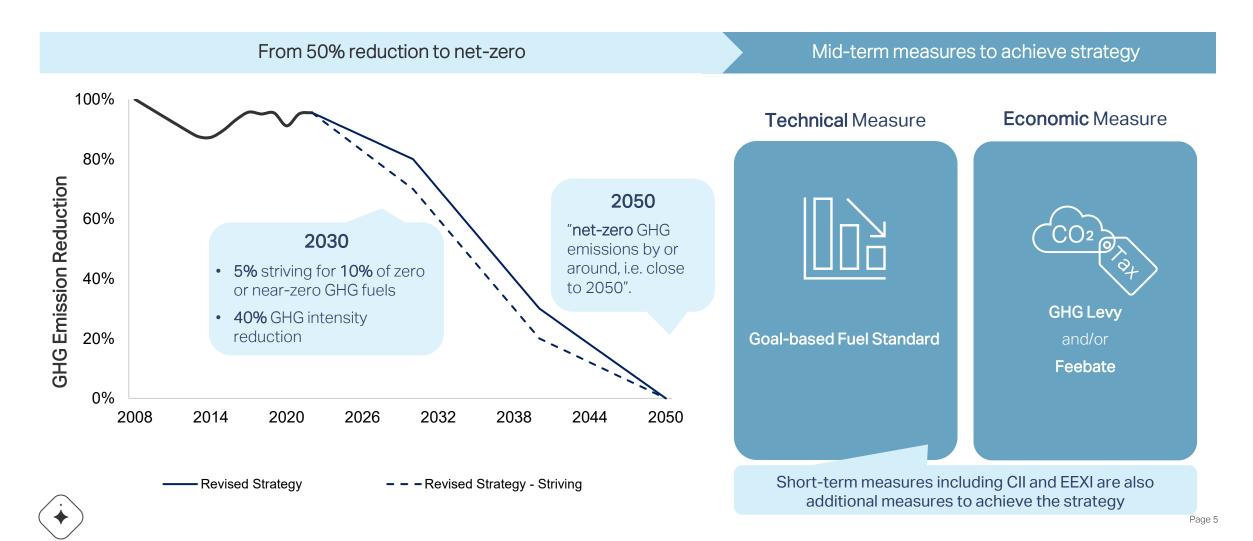


Approval of the IMO Net-Zero Framework

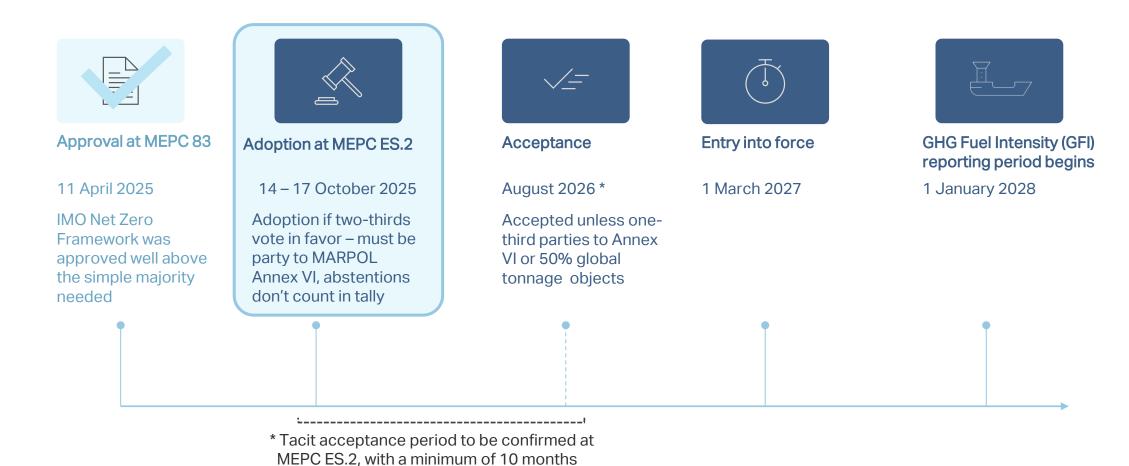




In 2023, the IMO adopted a GHG strategy to achieve net-zero emissions with "mid-term measures" to realize this target

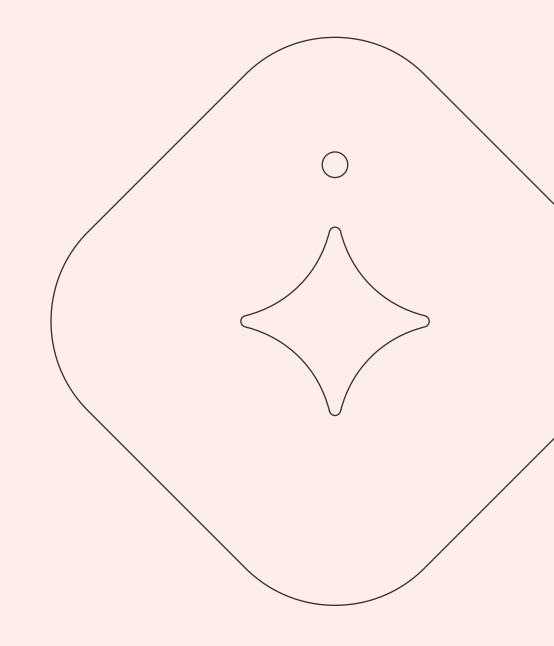


IMO NZF timeline: we are now at the adoption step with first reporting period expected in 2028



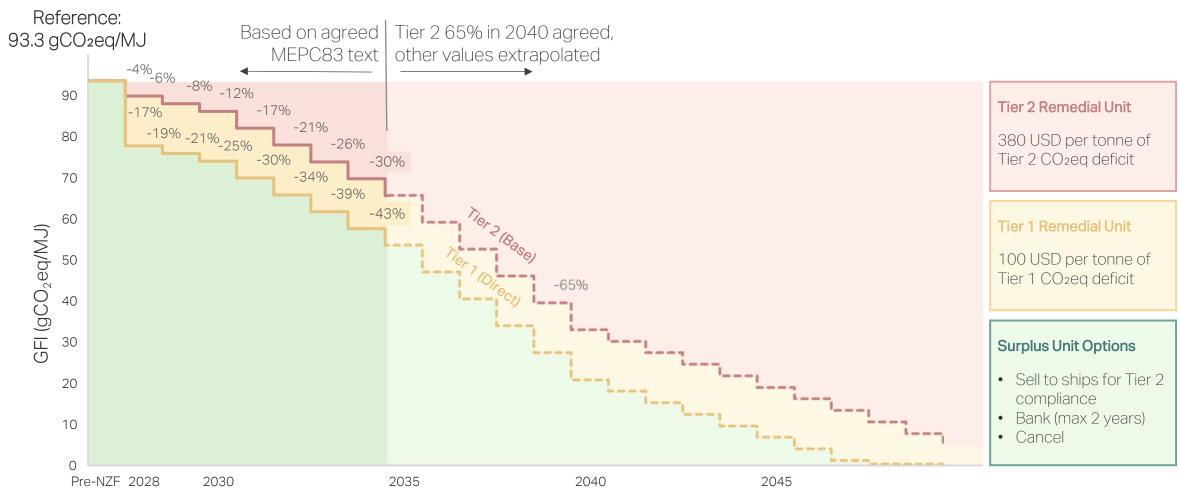


Net-Zero Framework





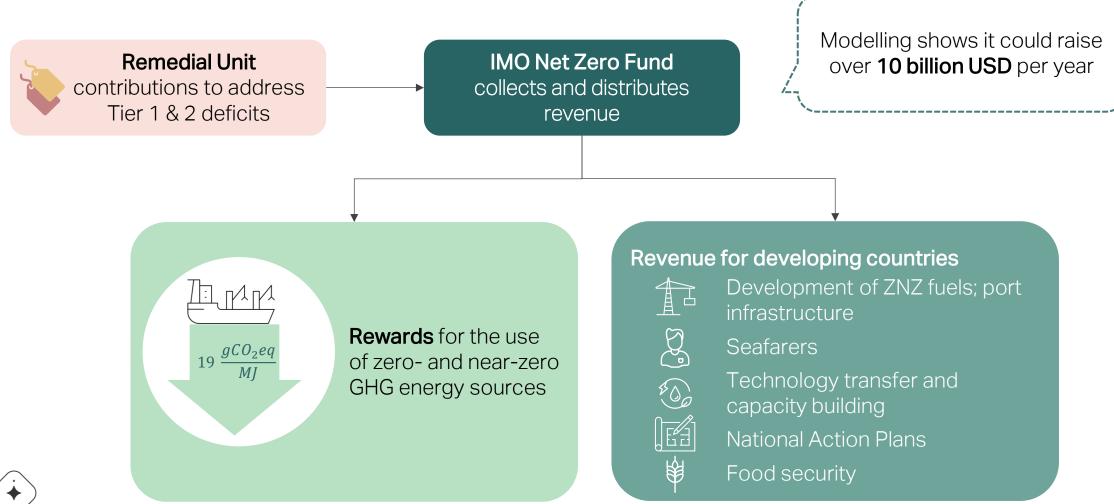
The Net Zero Framework establishes a two-tiered GHG Fuel Intensity (GFI) reduction pathway, driving both fuel switching and revenue raising





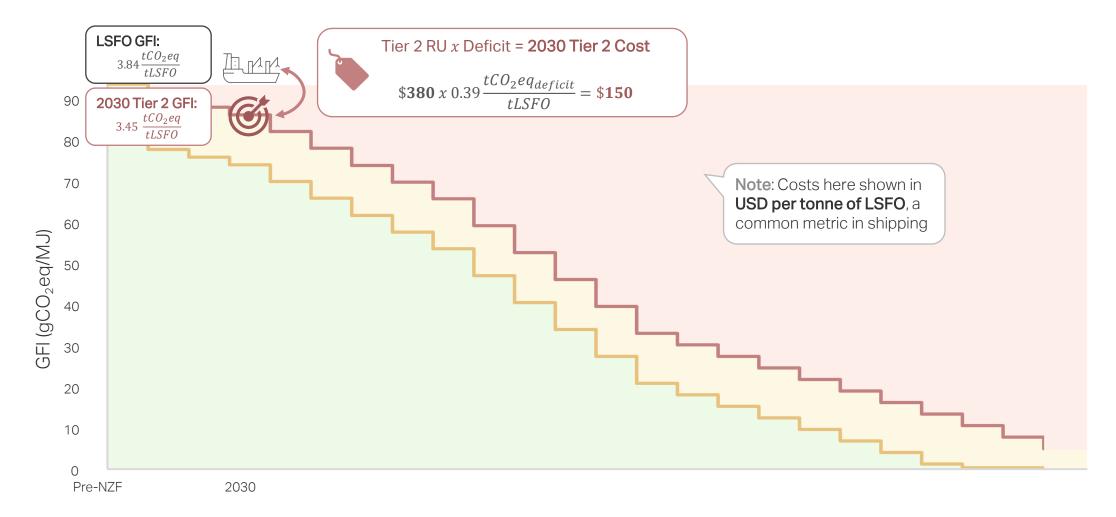
Note: The NZF Text (Draft Amendment to MARPOL Annex VI, Regulation 35) does not include all values to 2050. We extrapolate GFI reduction factors based on the existing factors and the assumption that Tier 2 will reach 95% reduction by 2050. For Tier 1 we assume the 13% gap with Tier 2 remains constant through 2050.

The IMO Net Zero Fund will mobilize revenue for ZNZs and to support a just and equitable transition





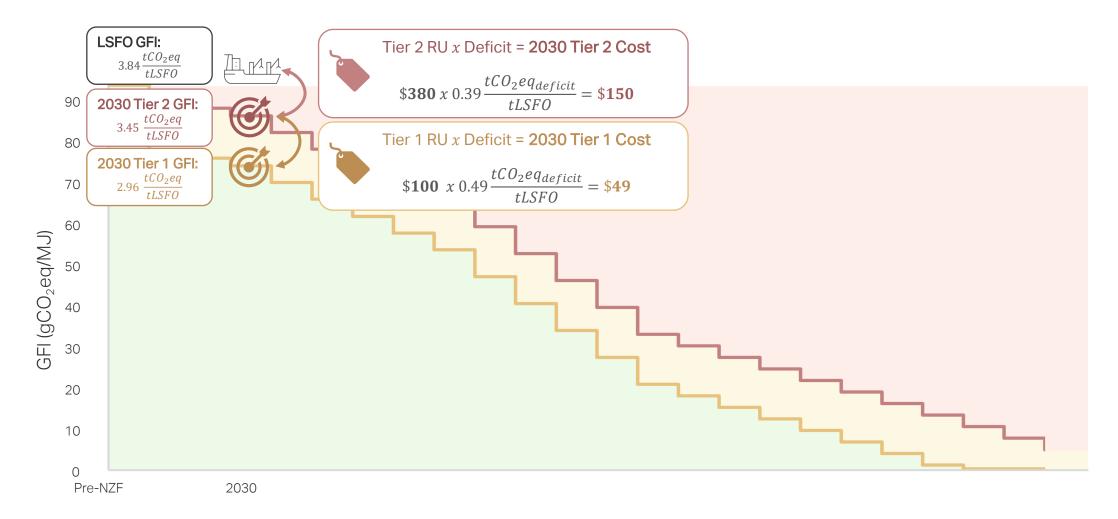
In 2030 vessels sailing on conventional fuel oil will face a penalty, known as a Remedial Unit (RU) for Tier 2 non-compliance





Note: This calculation shows the cost per tonne of LSFO using the LCV of 0.0402 as well as the emission factor for Heavy Fuel Oil with sulfur between 0.1 and 0.5% from the 2024 IMO LCA Guidelines. The surplus unit benefit is calculated as the forecasted abatement cost of biodiesel in 2030 from LR & UMAS, 2020. See more detailed calculations in our Compliance Cost Calculator.

In 2030 they will also face an additional penalty, at a lower rate, for Tier 1 non-compliance

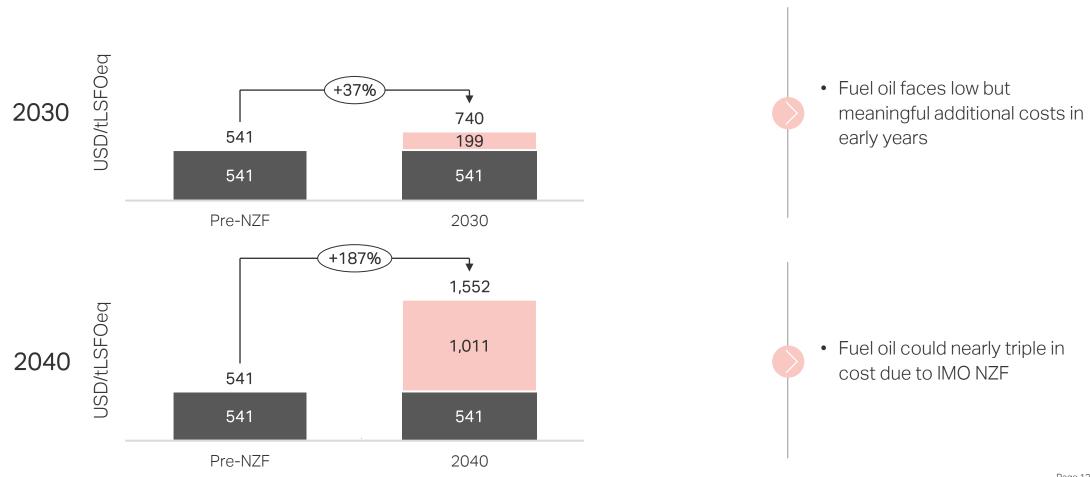




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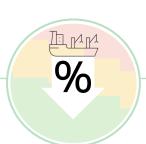
The combined impact of the penalties will raise the cost of sailing on fossil fuels





Assumptions: We assume the cost of compliance is based on purchasing RUs at \$380 for Tier 2 and \$100 for Tier 1. Fuel costs are from our Fuel Cost Calculator (MMMCZCS, 2024). For the ZNZ range, we use e-methanol and e-ammonia (global, high electricity cost). Surplus revenue is based on an assumed market price of surplus equal to the abatement cost of bio-diesel in 2030 and equal to RUs in 2040. Reward is based on NavigaTE modeling (MMMCZCS) that modeled potential rewards based on estimated revenue collection and eligible ZNZs. The emissions factor for the e-fuel is assumed to meet the ZNZ threshold of 19gCO2eq/MJ in 2030 and 14 gCO2eq/MJ in 2040.

For **newbuilds** companies can design ships to lower impact



Lowers GHG Intensity



Lowers total GHGs



Dual-fuel ships, with innovative technologies at delivery



Blend "drop-in" biofuels



Onboard carbon capture and storage?





Advanced technologies, e.g., wind propulsion, electrification



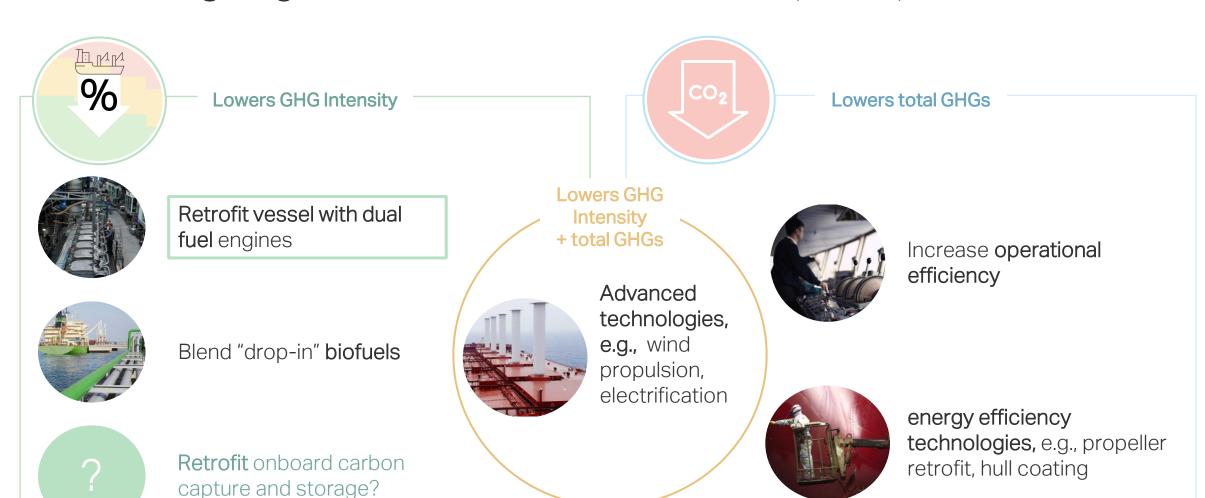
Increase operational efficiency



energy efficiency technologies, e.g., propeller retrofit, hull coating

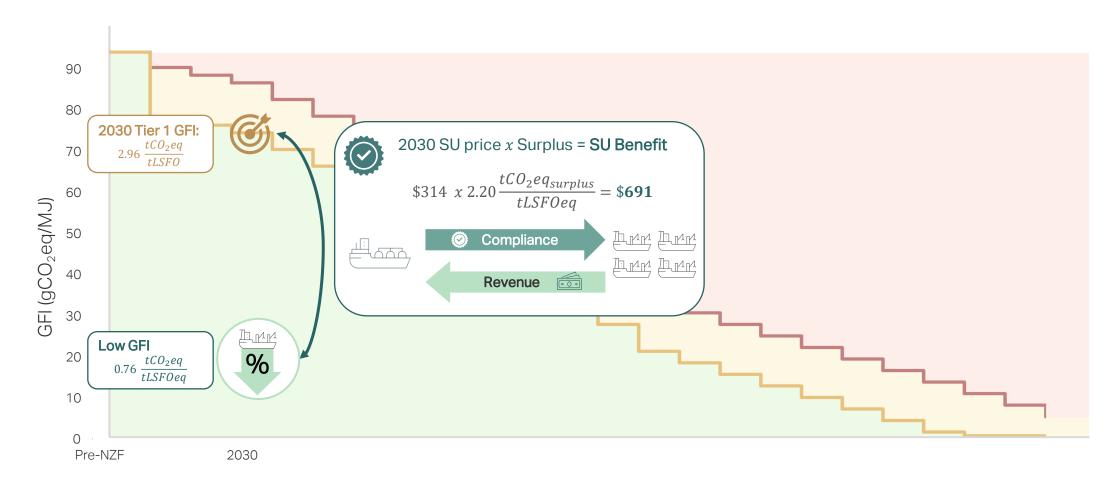


The existing single-fuel fleet will consider similar options plus retrofits





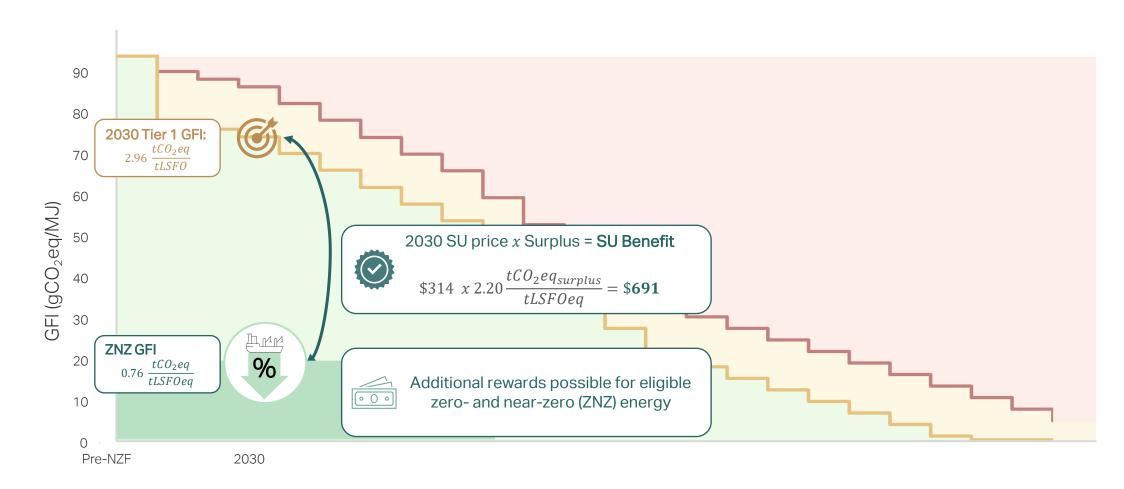
Vessels with a low GHG Fuel Intensity (GFI) will earn Surplus Units (SUs) which can be sold for revenue, here shown with assumed 2030 SU price





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In addition to SU benefits, companies can potentially earn a reward if sailing on zero-or near-zero energy, but details still to be determined





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Putting it all together: The IMO NZF will raise cost for conventional fuel oil

Fuel Oil + IMO compliance costs

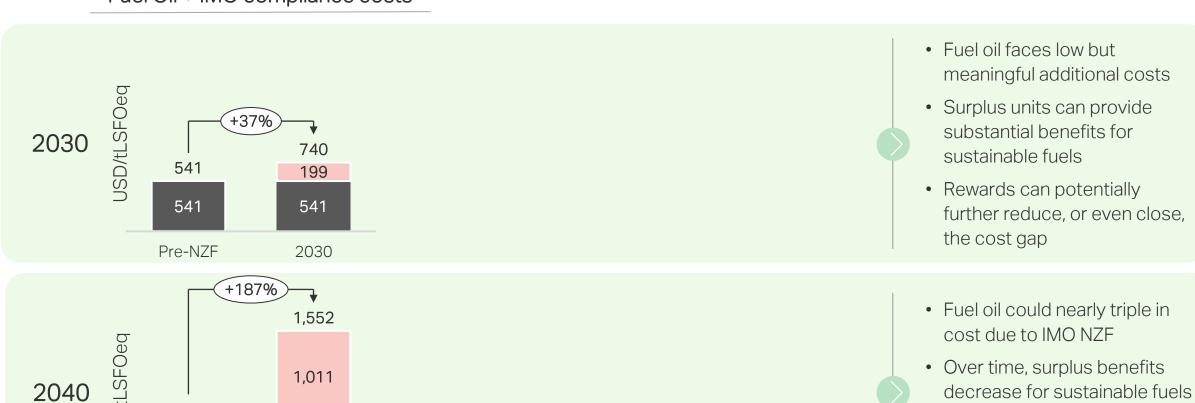
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Pre-N7F

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2040





- decrease for sustainable fuels
- We expect production costs could also go down, creating a business case

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Putting it all together: The IMO NZF will raise cost for conventional fuel oil and

provide benefits early on for advanced sustainable fuels

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Pre-N7F

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2040



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Surplus units

Total

e-fuel range

We expect production costs

business case

could also go down, creating a

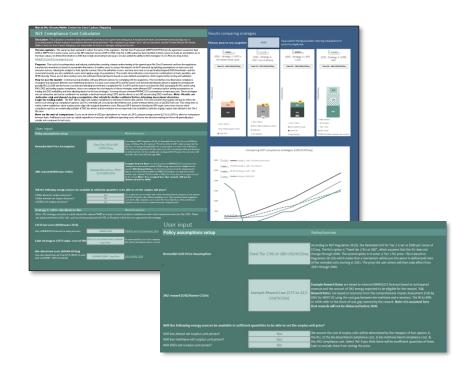
Net-Zero Framework Compliance Cost Calculator: Build your own compliance scenario

NZF3C (Compliance Cost Calculator) is on our website



https://www.zerocarbonshipping.com/nzf-compliance-cost-calculator-nzf3c

Input assumptions that makes sense for your organization

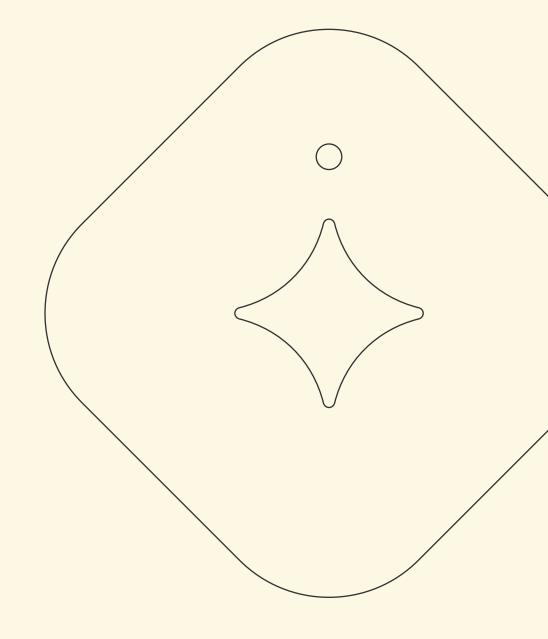


The NZF3C is a work in progress

- Policy still evolving: Key NZF elements (e.g. ZNZ definitions, RU pricing, rewards) remain under development.
- High input uncertainty: Results depend on assumptions for future fuel costs/prices and GHG factors, which are uncertain. The user can override Center assumptions with their own input.
- Illustrative only: This tool is not investment advice and should not be used for financial or strategic decision-making without further analysis.



What is next for the Center on IMO NZF





By addressing lack of clarity and certainty through analysis and engagement the Center aims for an effective framework that drives decarbonization

What is needed?



Provide **regulatory clarity** to enable early investment



Provide needed expertise and analysis for guidelines and MARPOL amendments

Our approach

Build a resource for industry and policymakers on the NZF and provide rigorous analytical briefs to dive into the unanswered questions

Outcomes we aim for

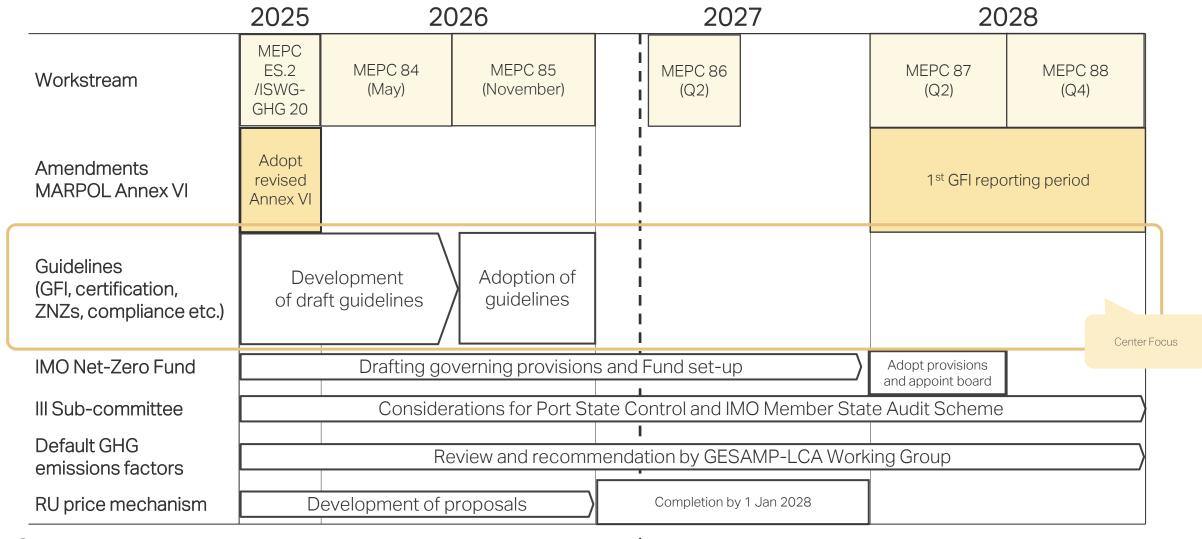
Build confidence and ensure **adoption in October**, support **robust and effective guidelines**, and aim for an **effective NZF** that creates a clear business case for decarbonization



Find the latest in our IMO Net Zero Framework Page



After adoption, several workstreams needed for implementation





Countdown is back!

Our first two newsletter of the new series, 'Countdown to NZF' have been published

Subscribe to the newsletter to follow our insights and analysis







How the IMO Process Works for the NZF

3 September 2025 View in browser



In April 2025, IMO Member States approved the Net-Zero Framework. This October, they will meet again to formally adopt the historic regulation.

Countdown is back.

This time, we're diving deep into the International Maritime Organization Net-Zero Framework (IMO NZF), starting with what it is, how it works, and what it will mean for the industry. This series will unpack elements of the regulation with explanations, analysis, and practical insights.

The big picture

- The IMO NZF will become a new chapter under MARPOL Annex VI if adopted at MEPC/ES.2 in October 2025.
- The regulation must go through a process of adoption and tacit acceptance before entry into force.

