



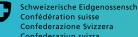


Access Sustainable Finance with Green & Resilient Buildings

Lenore Cairncross,
Green Building Lead, Africa, IFC
June 2025

With generous is support from:





IFC'S HOLISTIC APPROACH TOWARDS ADDRESSING CLIMATE CHANGE MITIGATION & ADAPTATION IN THE BUILT ENVIRONMENT



Creating Markets, Creating Opportunities



Green Building Certification System

(MITIGATION)

Launched 2013 globally 2015 in Africa



GHG Reduction and Green Investment Planning for Cities

(MITIGATION)

Launched 2022



Verification System for Resilience in Buildings

(ADAPTATION)

Launched 2021





IFC's Approach to Creating a Green Building Market



EDGE Certification

M2 floor area certified

Simplified standard using online certification processing and state-of-the-art marketing platform for certified projects. EDGE is approved by green finance standards.

Cumulative IFC Green Building Investment

\$15.8B

\$5.0B

Overall IFC green building investment as of FY24

Green building investment mobilization

EDGE Partnership

>2,415

Experts

EDGE

Champions

EDGE Experts encourage and advise

on green building design.

EDGE Champions certifying large percentages of asset portfolios.

EDGE tool market reach

The EDGE App is a reliable tool for designers, developers, policymakers, bankers and investors.



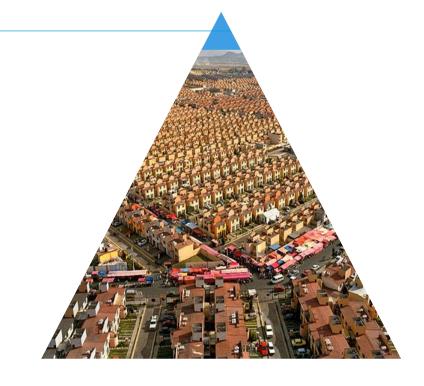


Citra Landmark developed by Ciputra Citra Trisula with Asia Green Real Estate as an investor.

Certification Systems for Emerging Markets are Needed to Transform the Market at Scale

Only a small number of projects in Emerging Markets go green

There is a need for simple, quick, and affordable system





A metrics-driven, scalable voluntary standard is needed to:

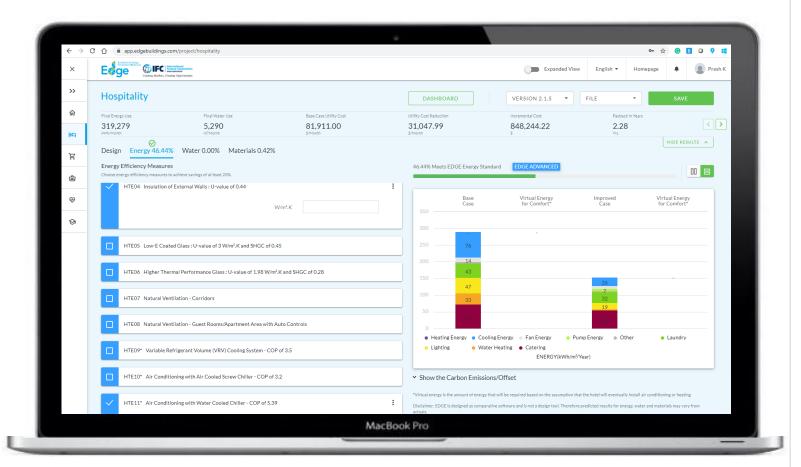
- bring together market players,
- prove the case for building green, and
- reward innovative design.





EDGE makes it easy to design and certify resourceefficient and Zero Carbon buildings.

IFC created EDGE to respond to the need for an affordable, measurable and credible solution to prove the business case for building green and to help channel investment.







Affordable. The EDGE design software is free to use and instantaneously calculates the most cost-effective investments to make. The certification process costs a fraction of the time and fees of traditional options.



Measurable. A simple green building standard based on quantified energy, water and materials savings; EDGE provides streamlined impact reporting.



Internationally recognized for green finance EDGE makes it fast and easy to verify the resource efficiency of a project.



EDGE GREEN BUILDING CERTIFICATION: EXPONENTIAL GROWTH AND GLOBAL IMPACT



110+

COUNTRIES HAVE CERTIFIED* PROJECTS

13,355# PROJECTS

CERTIFIED*

\$80b

GREEN INVESTMENT

VALUE*

2.4m+

tCO2/YEAR SAVED*

109 M
CERTIFIED FLOOR
SPACE (M2)

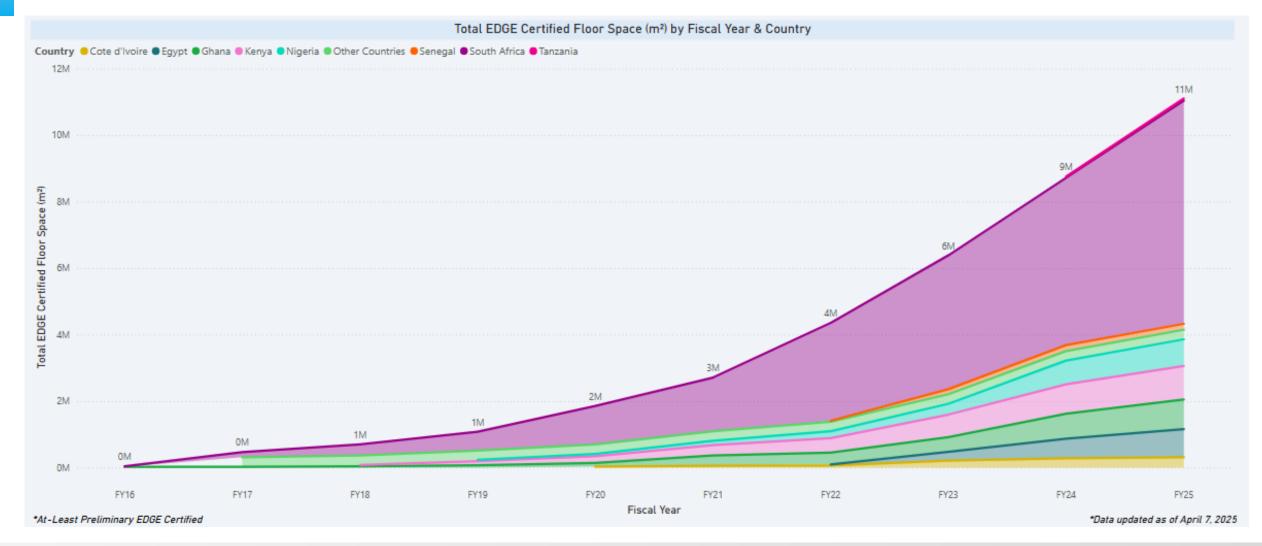






EDGE GREEN BUILDING CERTIFICATION: EXPONENTIAL GROWTH ACROSS AFRICA

2016 TO APR 2025 - OVER 11 MILLION M2





EDGE is different from other certification systems



International Acclaim

Integration of the EDGE brand into your marketing efforts distinguishes your projects and brings global prestige.



Cost Calculator

EDGE helps you to decide the best green options and estimate the incremental cost (typically less than 2%).



Focus on Resource Efficiency

EDGE focuses on energy, water, and embodied energy in materials, for a quantitative approach.



Bio-Climatic Modeling

EDGE is location-specific, with climate and lifestyle data for thousands of cities.



Streamlined Process

A shorter certification workflow saves you time, with most required documentation already on hand.



EDGE - EXCELLENCE IN DESIGN FOR GREATER EFFICIENCIES

Green Building Certification New and Existing Buildings

Access Green Finance

Issue Green Bond, establish a green portfolio for a REIT, access green finance

Future proof your assets

Identify
underperforming
buildings and address
ahead of legislation

Streamline ESG Reporting

Easily prove compliance with ESG Reporting requirements





EDGE is growing fast because it's a tool to tap into green finance

EDGE aligns with all the Major International Green Finance Standards



ICMA

International Capital Market Association

- CMA releases the <u>Green Bond</u>
 <u>Principles</u> as well
 as <u>guidelines for green</u>
 <u>buildings</u>.
- •EDGE is listed as an accepted certification standard. (See Section E: Certification Standards).



GRESB

Real Estate + Infrastructure ESG Reporting Benchmark

- Used by property developers and investors to obtain data on the performance of their investments.
- •EDGE can be used completing the Real Estate Assessment



CLIMATE BONDS INITIATIVES

- CBI releases standards for green bonds funding residential or commercial buildings.
- •EDGE is included as a qualifying certification system.



CDP

Carbon Disclosure Project

- Global disclosure system for <u>investors</u>, <u>companies</u>, <u>cities</u>
 , <u>states and regions</u> to manage environmental impacts.
- Protocol for reporting to CDP using EDGE is forthcoming, following joint webinar.



EUTAXONOMY

- <u>EU Taxonomy</u> was launched by the European Commission to guide sustainable finance.
- EDGE definition of 20% quantified resource efficiency is aligned with EU Taxonomy Principles.



GRI

Global Reporting Initiative

 Aligns with GRI Reporting





EDGE IS AVAILABLE IN A VARIETY OF BUILDING TYPOLOGIES



EDGE: Excellence in Design for Greater Efficiencies



Level 1 - EDGE Certified

20% or more savings in

- ✓ energy,
- ✓ water,
- ✓ embodied carbon in materials.



Level 2 - EDGE Advanced

- ✓ EDGE certified with
- √ 40% or more on-site energy savings.

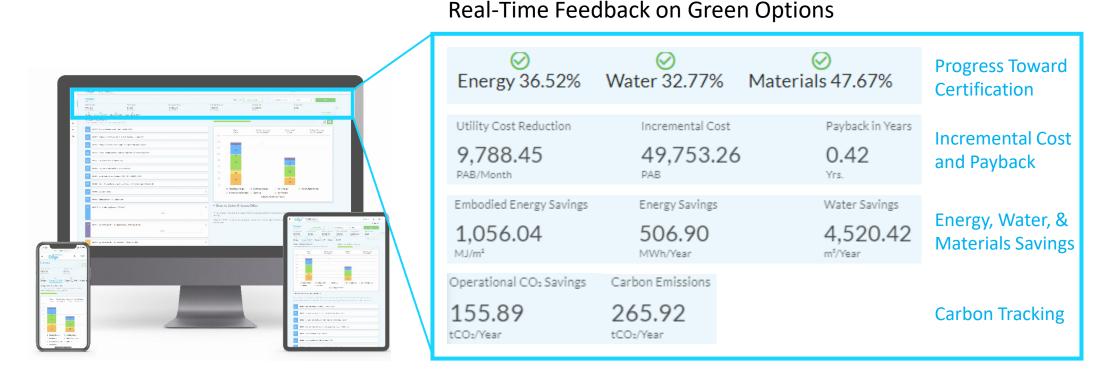


Level 3 - Zero Carbon

- ✓ EDGE Advanced with
- ✓ 100% renewables or purchased carbon offsets.

EDGE compares your green building to a 'locally relevant' conventional building

The Free EDGE Software Shows the Payback for Each Efficiency Measure - Reducing Costs and Speeding up Design and Decision-making





The Free Software Shows Return on Investment for Resource Efficiency Measures, Tailored to Local Climate





Centre Commercial COSMOS Angré

Retail in Cote D'Ivoire



Nine Palms

Apartments in South Africa



Sterling TowersOffice in Nigeria



The Grand Egyptian Museum
Mixed Use in Egypt



Meadowview Spec Retail in South Africa



Children's Investment Fund Foundation Office in Kenya



Athi River EPZ Industrial in Kenya



JC - The Onyx

Apartments in South Africa

Case studies:

EDGE Projects certified in Africa since 2015



KENYA:

Acorn Used EDGE
Green Building
Definition to Launch
Kenya's First Green
Bond



Acorn – Kenya's First Green Bond ~\$50m (Issued in 2019 and repaid Oct 2024)

- Kenya's 1st green bond with structuring by Stanbic Bank.
- Use of proceeds for new student accommodations (about 7,000 beds) that are EDGE certified.
- EDGE preliminary and final (post-construction) certificate ensure green standard.
- EDGE provides reporting in line with ICMA standards.
- Benefited from government tax incentive that made interest from green bonds tax exempt
- In Oct 2024, Acorn repaid this 5-year bond a month early and opened the doors to 2,500 beds.

Further Resource: Acorn Green Bond Framework





Côte d'Ivoire:
HC Capital's
Green Bond
Refinances the
Cosmos Shopping
Centre





Green Bond Issuance for \$18 m

- EDGE certification accepted for refinancing through a green bond.
- Cote d'Ivoire's first corporate green bond
- Green Bond was oversubscribed and priced at 150 basis points lower than the 9% interest rate that the issuer was paying on an existing bank loan.

Cosmos Shopping Centre Interventions

- Energy: Reflective exterior paint and insulation for roof and external walls.
- Water: aerators/auto shut-off faucets and water efficient water closets, urinals and kitchen faucets

Predicted Savings of EDGE Certification

29%

Energy Savings

41%

Water Savings

44%

Less Embodied Energy in Materials



SOUTH AFRICA:

International
Housing Solutions
(IHS) Green Homes
Provide Large Savings
to Rental Tenants

Examples of IHS Projects:

- Erand Creek
- Devland Social Housing
- Rivergate Social Housing
- Spruitview Social Housing
- Selcourt Estate
- Ballito Groves



Erand Creek by IHS, 2021.

- IFC invested \$25m in IHS 1st in Africa to certify with EDGE in 2015.
- IHS has over 13,100 units certified to date with simple technical features, including passive design.
- Incremental costs minimized from 2-6% (2017) to 0.25-0.8% (2020) per unit.
- Sales pitch to tenants: Save up to 1 month of rent, with rentals between R5,500 R7,500/month (in the affordable housing market).

Further Resource: IFC's Green Building Report (p. 44)





Balwin Properties'

Commitment to Green Housing Catalyzes

First Green Mortgage in South Africa

Statistics as of March 2025:

- 186 221 units committed (including units already certified)
- 880 000 sqm or 13 500 units certified
- 16.4 million sqm registered for certification.
- Sold a record 803 green homes in one month.



- In 2019, Balwin Properties registered 13,000 units (~ 1 million m2) for largest registration for EDGE globally.
- In March 2020, Balwin partnered with Absa Bank to launch Eco Home loans, **South Africa's First Green Mortgage** providing lower mortgage rates for home buyers of EDGE certified homes.
- In 2021, Balwin registered an additional 12,000 units (~ 1 million m2)
- By 2022, all 4 major retail banks (Nedbank, Standard Bank and FNB, as well as Absa)
 in South Africa created green mortgage products with preferential rates for home
 buyers purchasing EDGE certified homes.





SOUTH AFRCA: Attacq's Mall of Africa

Global 1st EDGE Advanced in Sustainable Retail

Predicted Savings of EDGE Certification

53%

Energy Savings

28%

Water Savings

100%

Less Embodied Energy in Materials



- 1st Shopping Center in South Africa to achieve EDGE certification in Jan 2025.
- Total floor area of 485,000 m2.
- Attacq is a Johannesburg Stock Exchange (JSE) listed REIT
- Financed through Nedbank CIB (supported by MAGC concessional financing)

Savings from Interventions:

- Energy: Enough to power 27,800 homes
- CO2 savings: Equivalent to emissions of 2,100 passenger cars annually.









WWW.EDGEBUILDINGS.COM

YOUTUBE CHANNEL @EDGEBUILDINGS

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EDGE is currently funded by the UK Government with original funding by Switzerland's State Secretariat of Economic Affairs (SECO)





Schweizerische Eidgenossenschaft Confédération suisse Confederazione Svizzera Confederaziun svizra Federal Department of Economic Affairs, Education and Research EAER State Secretariat for Economic Affairs SECO

Swiss Confederation

EDGE Retrofit and Building Resilience Index program is currently funded by the Government of Netherland:



Government of the Netherlands

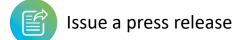
Additional support has been provided by Australia, Rockefeller foundation, Austria, Canada, Denmark, ESMAP, EU, Finland, GEF, Hungry, and Japan.

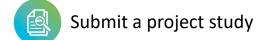


ANNEXES



Leverage the Promotional Support that IFC Provides Through the Marketing Toolkit





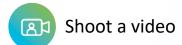
Launch a social media campaign

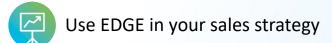
Publish your story

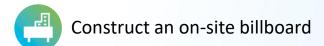
Create a brochure

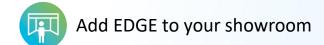
Send an email

Include EDGE in your mission

















Each Project Receives a Certificate, with Plaques and Decals Available



Certified Green



EDGE Advanced



Zero Carbon

