



FOSTERING COLLABORATION BETWEEN THE UKRAINIAN ESCO ASSOCIATION AND THE GLOBAL ESCO NETWORK: From Accessible Financing to Trade Credit

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UAESCO-MISSION

①

Protecting the stakeholders interests in EPC's

②

Improving legislation, financial mechanisms development for EPC's implementation

③

Expanding the types of technologies and areas of energy service application

KEY FIGURES UAESCO



38 members



7 years of experience



30 mln USD

have invested in EPC-projects



90% Ukrainian ESCO-contacts market



332 practical seminars in **25** regions

GOAL

The main aim is to increase energy efficiency and green energy of the communities' and state' infrastructure through attracting private investments in EPC-format.



INVESTMENT POTENTIAL FOR MODERNIZATION OF 90,000 PUBLIC BUILDINGS – ≈ €13 BILLION*

Year / Scenario	ENERGY SAVING, T FEC, GWT*HOUR		CAPITAL EXPENDITURES, THOUSAND EURO		COST REDUCTION, THOUSAND EURO	
	BASIC	AMBITIOUS	BASIC	AMBITIOUS	BASIC	AMBITIOUS
2023	433	1 069	470 375	1 161 960	28,345	71 442
2024	529	1 306	574 903	1 420 174	34,644	87 318
2025	577	1 425	627 167	1 549 280	37,793	95 256
2026	625	1 544	679 431	1 678 387	40,943	103 194
2027	625	1 544	679 431	1 678 387	40,943	103 194
2028	674	1 662	731 695	1 807 494	44,092	111 132
2029	674	1 662	731 695	1 807 494	44,092	111 132
2030	674	1 662	731 695	1 807 494	44,092	111 132
TOTAL	18 608	44 303	5 226 392	12 910,669	314 942	793 800

*"Draft Strategy for the mobilization of investments in thermal modernization of the National Building Fund of Ukraine until 2030", prepared with the support of the European Union within the framework of the EU4Energy Initiative.

TECHNOLOGIES THAT ARE PLANNED TO BE IMPLEMENTED USING EPC'S (2025-2027)



Heat pumps



High-efficiency cogeneration plants



Modular boiler houses using traditional and alternative fuels



Wind power plants



Solar Power Plants

INTEREST IN EXCHANGING EXPERIENCES WITH OTHER PROFESSIONAL ASSOCIATIONS AND SECS POTENTIAL FOR COOPERATION

POTENTIAL AREAS OF COOPERATION

- Attracting foreign ESCOs to invest in Ukraine;
- Providing Ukrainian ESCOs with access to credit resources in international funds, projects, and banks in other countries;
- Involving international financial organizations and foreign banks to collaborate with Ukraine's Decarbonization Fund, which is becoming a primary source of financing for ESCOs in Ukraine;
- Leasing and trade credits for EPCs in Ukraine;
- Exporting the expertise of Ukrainian ESCOs through cooperation with foreign ESCOs and/or manufacturers of equipment and materials in leading countries worldwide.



THANK YOU!

Please ask your questions

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