ESCO model contracts
A vehicle for securitization and portfolio expansion

www.sefaeu.org

www.enersavecap.com
• Benefits of model contracts
• Launch of the ESCO Model Contract Library
• Development of a model contract
Why Model Contracts?

- Energy Performance **Contract** is the core of the ESCO business model.
- ESCO implementation modalities are (more) complex.
- Model contracts avoid recurrent drafting and negotiations.
- Create trust amongst the parties.
Pitfalls

• Not tailored to the ESCO business model

• Overly complex

• Uneven risk sharing
Designing a fit for purpose model contract
The new Global ESCO Network contract Library

ESCO Contracts

The ESCO Contracts Library provides a list of ESCO standard contracts and supporting documents provided by a variety of countries and organisations. In some cases the resources also provide a wider set of documents related to public procurement of ESCO services, including the provision of standard contracts for a variety of different types of interventions and ESCO contract modality.

We aim to continuously expand our ESCO Contracts Library. Please reach out to us if you know of other standard contracts or related relevant documents that you deem could provide added value to the ESCO community.
Designing a fit for purpose model contract

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