

ESCO model contracts A vehicle for securitization and portfolio expansion



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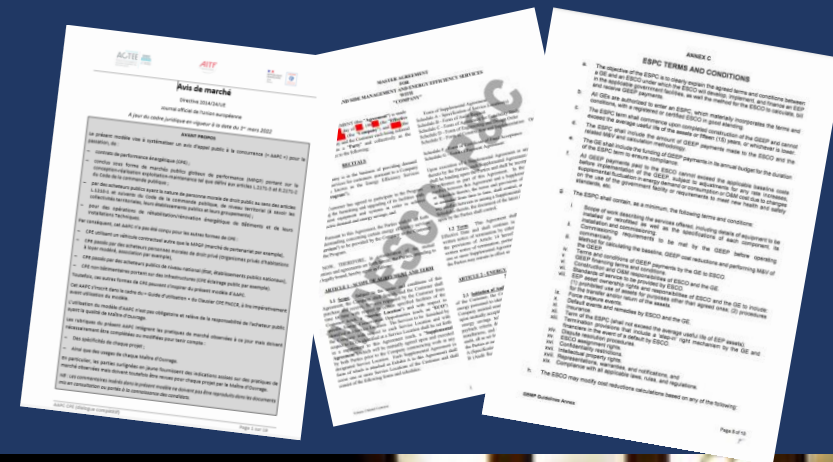
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- Benefits of model contracts
- Launch of the ESCO Model Contract Library
- Development of a model contract



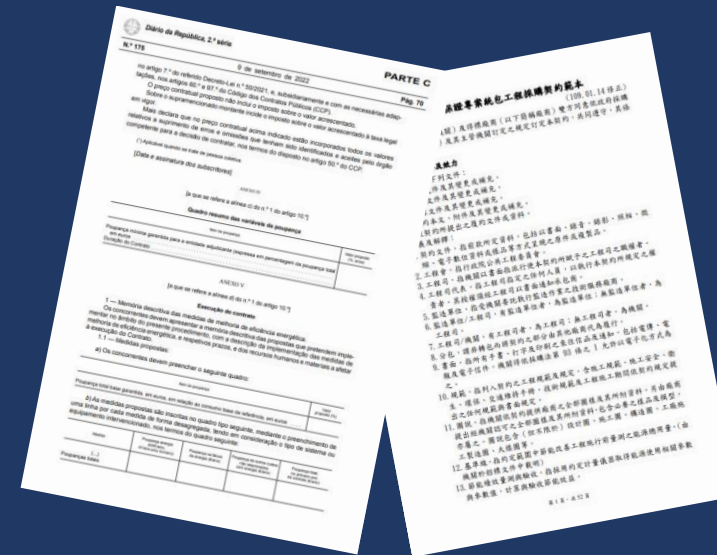
Why Model Contracts?

- Energy Performance Contract is the core of the ESCO business model.
- ESCO implementation modalities are (more) complex.
- Model contracts avoid recurrent drafting and negotiations.
- Create trust amongst the parties.



Pitfalls

- Not tailored to the ESCO business model
- Overly complex
- Uneven risk sharing



Designing a fit for purpose model contract



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The new Global ESCO Network contract Library



The screenshot shows the ESCO Network website with a navigation menu and a main content area. The navigation menu includes 'Who We Are', 'ESCO associations', 'ESCO Task Forces', and 'Library' (which is highlighted with a blue dot). The main content area features a large image of a document with the text 'ESCO Contracts' overlaid. Below the image, there is a paragraph of text describing the library and a call to action to reach out to the community.

THE GLOBAL
ESCO
NETWORK

Who We Are

ESCO associations

ESCO Task Forces

Library •

ESCO Contracts

The ESCO Contracts Library provides a list of ESCO standard contracts and supporting documents provided by a variety of countries and organisations. In some cases the resources also provide a wider set of documents related to public procurement of ESCO services, including the provision of standard contracts for a variety of different types of interventions and ESCO contract modality.

We aim to continuously expand our ESCO Contracts Library. Please [reach out to us](#) if you know of other standard contracts or related relevant documents that you deem could provide added value to the ESCO community

Designing a fit for purpose model contract



Csaba de Csiky

Founder and Senior Managing Partner



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