THE GLOBAL ESCOR NETWORK



Efficiency Valuation Organization

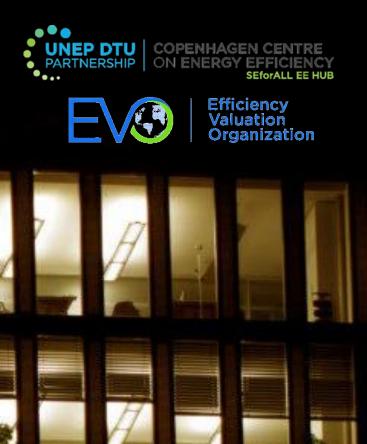
# The Global ESCO Network Super ESCOs



### The Global ESCO Network Secretariat

Pierre Langlois, co chairman

planglois@econoler.com







### **Super ESCOs**

The Super ESCO concept was developed in the 1990s as a potential solution to address not only the limitations of the Energy Performance Contracting (EPC) scheme, but also the Energy Service Company (ESCO) sector's lack of capacity, willingness, or interest to get involved in project financing. Efficiency





## Definition

A Super ESCO can be described as:

- an entity set up by public and/or private investors
- that offers full EPC services, including adapted financing, to its clients
- That subcontracts project implementation to private-sector ESCOs that guarantee the expected savings to be realized.

Super ESCOs often reinforce capacity in existing private-sector ESCOs and may also help set up new ESCOs while helping grow the EPC market.









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#### **Types of Super ESCOs**

- Public sector ones
- Private sector ones

We will explore both types in the present webinars through different experiences and initiatives developed around the globe.

