



SUPER ESCO

FOR SUSTAINABLE ENERGY EFFICIENCY MARKET DEVELOPMENT IN AFRICA

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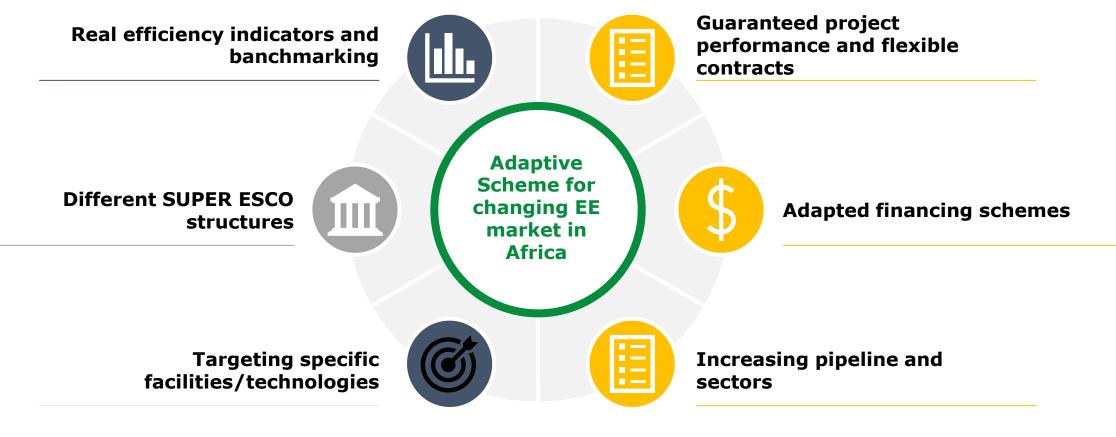
SUPER ESCO: LEADING BY EXAMPLE

- To increase awareness
- To initiate/drive/organize the "EE stream"
- To put in place an "enabling environment"
- To provide "useful capacity building"
- To put in place "seed financing" as catalyst for "appropriate financing mechanisms"
 - Dedicated fund for government facilities
 - ESCO specific fund
 - ESCO Guarantee Fund
 - ESCO EPCs Insurance scheme
 - Etc....





SUPER ESCO: FLEXIBLE SCHEME





AFRICA SUPER ESCO ACCELERATION PROGRAM (ASAP):

- Approved in February 2023 with an overall dedicated envelop of 5 M USD
- The Africa Super ESCO Acceleration Program (ASAP) is a TA program with the overarching objective of catalyzing private sector investments in EE
- The first phase: Three countries Rwanda, Senegal, and South Africa
- In the process of assessing opportunities for Super ESCO Implementation in Burkina Faso and Cote d'Ivoire



AFRICA SUPER ESCO ACCELERATION PROGRAM (ASAP):

- Main Objectives:
 - i. Pillar 1: Creating and operationalizing Super ESCOs in the selected countries;
 - ii. Pillar 2: Developing harmonized regional certification schemes for ESCOs; and
 - iii. Pillar 3: Program management



Pillar 1: Creating and operationalizing Super ESCOs in the selected countries;

Activity 1: Enabling environment for the development and operationalization of the Super ESCO

- Business Plan development
- Hands-on Capacity Building
- Organize fundamental training for the Super ESCO, private ESCOs, financial intermediaries and other key actors
- Set up internal processes and procedures and develop planning and management tool
- Promote the establishment of Super ESCO and EE projects



Pillar 1: Creating and operationalizing Super ESCOs in the selected countries;

Activity 2: Developing an initial pipeline of EE investment projects

- Conduct energy audits
- Develop innovative and viable business models for the implantation of EE projects
- Support the competitive procurement process for at least two project



Pillar 2: Developing harmonized regional certification schemes for Energy Service Companies(ESCOs) and individual professionals

Activity 1: Development of a framework and process for a harmonized regional certification scheme for ESCOs and EE professionals

Activity 2: Development of tools for the operationalization of the harmonized regional certification scheme

Activity 3: Communication and Awareness Raising

Pillar 3: Program Management





THANK YOU



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