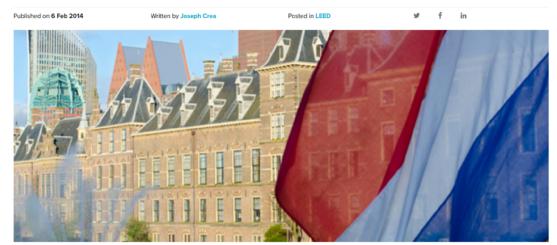


Latest version of LEED recognized in Dutch policy



An individual taking on his or her municipal or national government does not have to look like this.

Consider LEED AP Gerrit-Jan Teunissen, and how he successfully petitioned the Netherlands government to expand the criteria for a subset of the tax code that now recognizes the use of the latest version of LEED launched just last year.

In short, LEED is now eligible for the same tax benefits in the Netherlands as BREEAM. To our knowledge, this is the first time LEED v4 has been specifically referenced in public policy anywhere in the world.





Incentives in Netherlands

Gerrit-Jan Teunissen
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Overview

- Dutch incentive programs
- Mia/Vamil ("environmental list")
- Comparison BREEAM-NL vs LEED

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Direct financial

Indirect (tax deduction)

- Direct financial
 - ISDE

Indirect (tax deduction)

Investments for Sustainable Energy Production

- Refund
- Energy production equipment
 (PV, solar thermal, heat pumpts etc.)
- € 70 million
- Private, professional and non-profit NGO's

- Direct financial
 - ISDE
 - SDE+

Indirect (tax deduction)

Sustainable Energy Production (operating grant)

- 5 years
- Energy production itself
 (by PV, solar thermal, heat pumps etc.)
- € 3,5 billion
- Private, professional and non-profit NGO's

- Direct financial
 - ISDE
 - SDE+
 - TSE

Indirect (tax deduction)

Top Sector Energy (Innovation support)

- Financial "budget"
- € 130 million
- Professional developers of innovative energy systems

- Direct financial
 - ISDE
 - SDE+
 - TSE
 - Energy funds
- Indirect (tax deduction)

Energy Funds

- Support of integration
- Budget depends on which state
- Local initiatives
- Private, professional and non-profit NGO's

- Direct financial
 - ISDE
 - SDE+
 - TSE
 - Energy funds
- Indirect (tax deduction)
 - EIA

Energy Investment Allowance

- Promotion of investments
- Tax deduction:
 - 55% of fiscal profit
 - resulting in 13,5% profit
- Professionals (net profit)

- Direct financial
 - ISDE
 - SDE+
 - TSE
 - Energy funds
- Indirect (tax deduction)
 - EIA
 - Mia/Vamil

Environmental Investment Rebate/ Arbitrary Depreciation

- Promotion of investments
- Tax deduction

- € 97 million / € 40 million
- Professionals (net profit)

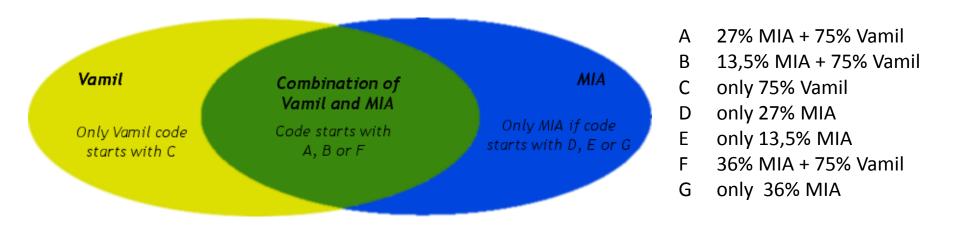
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Mia/Vamil

Investments for environmental improvements

- Technologies
- Implementation costs
- Tax deduction: profit needed
- Including building certification
 - GPR
 - BREEAM-NL
 - LEED ←new!



Buildings: code D and E

Without MIA

 Net profit
 €
 75.000

 Tax to be paid (20%)
 €
 15.000

With MIA

Investment € 250.000 cat. D (27%) € 67.500

Net profit	€	75.000
MIA, cat. D (27% of investment)	€	67.500
Adjusted profit (before tax)	€	7.500
Tax to be paid (20%)	€	1.500

 Benefit
 € 13.500

 Result
 18,0%

Building certification

- Addition building code
- Importance on:
 - Site assessment
 - Energy efficiency
 - Material use impact
 - Responsible wood

Building certification

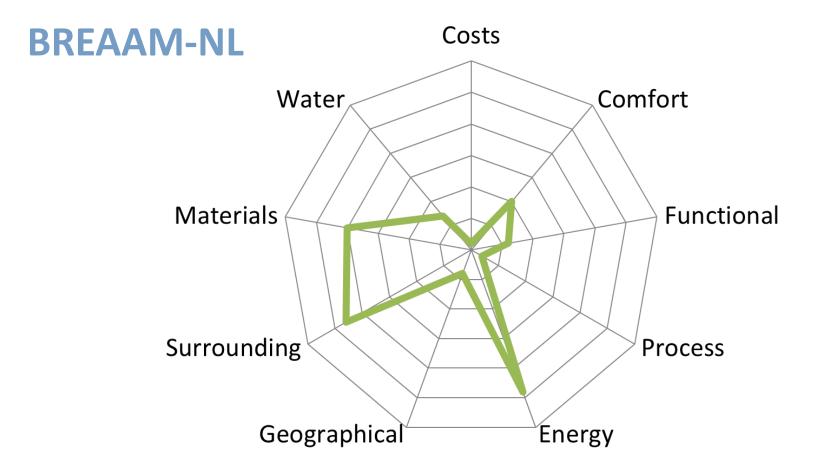
- Addition building code
- Importance on:
 - Site assessment
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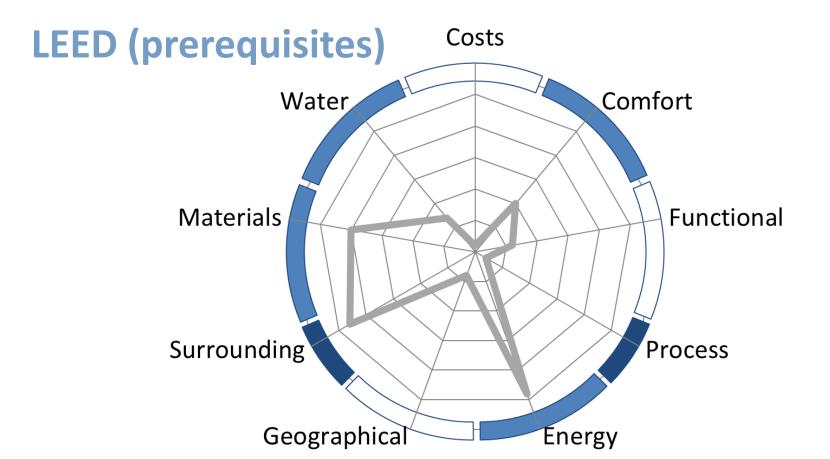
Important to know

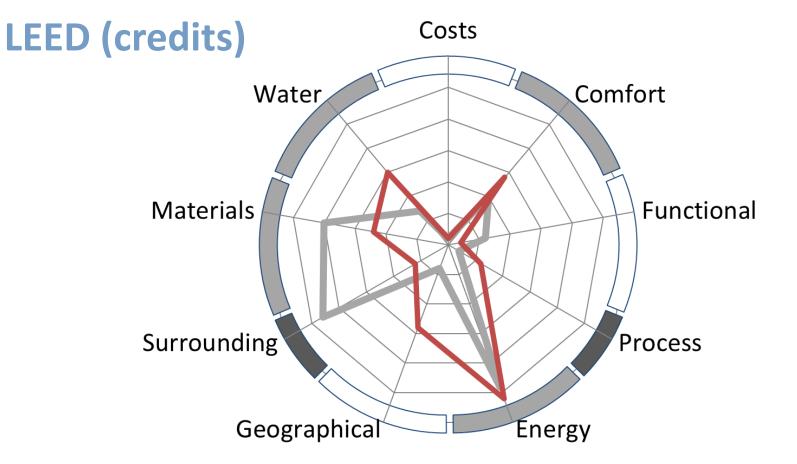
- Positive fiscal profit
- Early planning submit for approval
- Team and Targets
- Stacking possible (SDE and Mia/Vamil)

Overview

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Building certification

- Addition building code
- Importance on:
 - Site assessment
 - Energy efficiency
 - Material use impact
 - Responsible wood

Subjects adressed in both BREEAM-NL and LEED

Credits required:

- Credit Site Assessment
- Optimize Energy Performance
- Building Product Disclosure and Optimization
- Certified wood (FSC or PEFC)
- Gold Certification within 3 years after notification

Gold

- 1 point
- 7 points
 - 4 points

Credits required:	Platinum
 Credit Site Assessment 	2 points
+ Protect & Restore Habitat	
 Optimize Energy Performance 	10 points
 Building Product Disclosure and Optimization 	4 points
Certified wood (FSC or PEFC)	

Platinum Certification within 3 years after notification

- Building certification is eligible
- Dutch entities with tax obligation (could be part of multinationals, but profit needed)
- Project planning and prognosis is needed
- Some targets must be achieved
- Reselling is possible under conditions (payback of benefit possible)
- 3,6%+ deduction of total project costs

At last

- Energy efficiency is incentivized in NL
- Direct financial support (refund/grants) for implementation
- Indirect (tax deduction programs)
 for implementation of new technologies
- Building certification is considered as new technology
- LEED is recognized since 2014
- Program and budget is reviewed annually



Thank you!

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